

Good Samaritan Networking Group
Jan 5, 2012
New Job Opening Details

New Job Openings

See below for additional details. Please apply for these positions as indicated below, but also notify goodsamnetgroup@gmail.com.

1. 14 job openings at The Garfield Group
2. 29 job openings from New Dimensions in Technology
3. 4 job openings from Vell
4. 25 job openings from Common Agenda
5. 3 job openings at New Jersey Natural Resources
6. 3 job openings from Ascent Consulting
7. 15 job openings at Telcordia
8. 15 new job openings from JPatrick
9. 3 job openings at Rave Mobile Security
10. 16 job openings at Acme Packet
11. 22 job openings at HubSpot
12. Many job openings at Google – New York and Boston/Cambridge
13. 1 jobs available at Certeon
14. 8 job openings at Canfield Scientific
15. 1 job openings at uReach Technologies
16. 14 job openings at M5 Networks
17. 25 job openings at Vonage - New Jersey
18. 17 job opening at Bullhorn – Boston
19. 2 jobs at Click Security
20. 6 job openings at Seabrook Village / Erickson Living – Tinton Falls, NJ
21. Market Specialist, Collaboration Developer Programs (Internal & External Opening) R911962
22. Product Marketing Specialist, Collaboration Programs
23. VP/Director of Engineering and Software Development – Philadelphia
24. Senior Risk Analyst – ALU – Murray Hill, NJ or Westford, MA
25. Portfolio Director - Draper Richards Kaplan Foundation - Cambridge/Boston, MA or potentially New York, NY
26. Assistant Development Director - Omega Institute for Holistic Studies, Inc. - Rhinebeck, NY

Job Opening Details

1. **14 job openings at The Garfield Group**

<http://garfieldgroup.com/careers/>

2. **29 job openings from New Dimensions in Technology**

<http://ndt.com/positions/jobs.asp?category=all>

3. **4 job openings from Vell**

<http://blog.vell.com/component/k2/itemlist/category/16-open>

4. **25 job openings from Common Agenda**

http://www.commonagenda.com/search_results.asp

5. **3 job openings at New Jersey Natural Resources**

<https://performancemanager4.successfactors.com/career?company=NJResources>

6. **3 job openings from Ascent Consulting**

<http://www.employmentconsulting.com/fulltime.asp>

7. **15 job openings at Telcordia**

<http://www.telcordia.com/careers/>

8. **15 NEW job openings from JPatrick**

<http://jobs.jpatrick.com/>

9. **3 job openings at Rave Mobile Security**

<http://www.ravemobilesafety.com/>

10. **16 job openings at Acme Packet**

https://acmepacket.silkroad.com/epostings/index.cfm?version=1&company_id=15878

11. **22 job openings at HubSpot**

<http://jobs.hubspot.com/start-up-jobs-boston/>

12. **Many jobs at Google – New York and Boston/Cambridge**

<http://www.google.com/intl/en/jobs/search/index.html>

13. 1 job opening at Certeon

<http://www.certeon.com/about-careers.aspx>

14. 8 job openings at Canfield Scientific

<http://www.canfieldsci.com/Company/Careers.html>

15. 1 job openings at uReach Technologies

<http://www.ureachtech.com/openings.html>

16. 14 job openings at M5 Networks

<https://careers-m5networks.icims.com/jobs/search?ss=1&searchKeyword=&searchLocation=&searchCategory=>

17. 25 job openings at Vonage - New Jersey

https://www.cytiva.com/von/cojobs_von.asp

18. 17 job opening at Bullhorn - Boston

<http://www.bullhornreach.com/sites/bullhorn/>

19. 2 jobs at Click Security

<http://clicksecurity.com/#2>

20. 6 job openings at Seabrook Village / Erickson Living – Tinton Falls, NJ

http://jobs.erickson.com/psc/jobs/EMPLOYEE/HRMS/c/HRS_HRAM.HRS_CE.GBL?Page=HRS_CE_HM_PRE&Action=A

Contact:

**Vanessa D. Smith, SPHR
Director of Human Resources**

**Seabrook
an Erickson Living Community
3000 Essex Rd.
Tinton Falls, NJ 07753
732-643-2000 x5330
732-643-2016(fax)**

21. Market Specialist, Collaboration Developer Programs (Internal & External Opening) R911962
<http://www.cisco.apply2jobs.com/ProfInt/index.cfm?fuseaction=mInternal.showJob&RID=911962&CurrentPage=1>

22. Product Marketing Specialist, Collaboration Programs
<http://www.cisco.apply2jobs.com/ProfInt/index.cfm?fuseaction=mInternal.showJob&RID=911963&CurrentPage=1>

23. VP/Director of Engineering and Software Development - Philadelphia

COMPANY: SaaS Company. Our client is creating a game changing solution in the consumer health care domain. The founding team has held leadership positions at SAP AG, Siebel, QlikTech, GIV Ventures, Genesis Healthcare, Citigroup and Amazon.com.

LOCATION: Company is headquartered in the Philadelphia area. Client strongly prefers candidates who already live within commuting distance, but is willing to relocate the right candidate. Depending upon the candidate, working remotely may be an option.

COMPENSATION: Board is willing and able to put together the right package for the right candidate. The focus is on hiring the best candidate. This is a key position. Compensation includes base, bonus, stock options, and full benefits package. There could be a significant equity play for the right candidate.

MANAGEMENT STYLE/CORPORATE CULTURE: This position reports directly to the CTO. She will only hire someone who is a team player and does not need to be micromanaged. Basically, she prefers to agree to a set of objectives making sure that the objectives are clearly outlined and understood by the individual, then let the individual execute the plan. But, he expects the individual to keep her informed of progress. Individual must be able to go to her when in need of help. She wants people with new ideas and strong opinions, but able to move in a fast paced, ever-changing start up environment. She needs someone that can hit the ground running. Corporate culture is very team oriented and results focused. There is a lot of open communication, transparency and exchange of new ideas. It is very entrepreneurial, fun, friendly, and innovative.

POSITION REQUIREMENTS:

- Must have recent and significant experience as a Vice President or Director of Engineering and Software Development (or equivalent) with responsibility for developing software solutions that are sold commercially and in a SaaS environment where you were responsible for delivering a 7/24/365 product with 99.99% reliability with integrated disaster recovery and frequent, regular on-time releases.
- Prefer candidates with small and large company experience. Ideal candidates will have gone through the high growth and scalability issues of a startup or high growth stage company.
- Must be a leader and manager, able to recruit first-rate talent and tightly coordinate their efforts. Need someone who can build and lead a small internal world class engineering team and outsource as many functions as possible. An offshore product development team can build, but the VP/Dir needs to make sure that the user design, interface, scalability, etc. is best.
- Must know how to write and review code while leading the team. Need someone that the developers will respect and be able to consult when necessary. Need someone who will be hands-on and can

just roll up their sleeves to get the job done. Prefer a candidate that can bring developers on board with whom they have worked with previously.

- Must have experience developing with an Open Source web framework technology. Ideally, candidate will have experience with both NoSQL and SQL data stores. Experience with mobile technologies is a plus.
- Must have BS in Computer Science, Electrical Engineering, Mechanical Engineering, Material Science, Physics or equivalent experience. Masters a plus.

Carolyn P. Connor, Founder & President
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24. Senior Risk Analyst – ALU – Murray Hill, NJ or Westford, MA

Join the team that's transforming the way the world communicates.

With operations in 130 countries, Alcatel-Lucent is the first truly global communications solutions provider, offering the most complete end-to-end portfolio of solutions and services in the industry. Our passionate and experienced team converts challenges into opportunities in the areas of third-generation mobile networking, metro optical and packet, circuit-to-packet, broadband access, advanced network and professional services, and next-generation operations support systems. The SRA interacts with several internal and external parties including the CIO, staff of the investment teams and Chief Compliance Officer within ALIMCO, the company's external actuaries HR financial reporting staff and senior finance staff (CFO and Deputy CFO), experts at Blackrock Solutions, BNY Mellon (Trustee of the various Plans), external investment managers and industry organizations.

Primary responsibilities include:

- Responsible for the BlackRock Solutions risk system including data integrity, report production, analysis and interpretation of data risks related to both assets and liabilities.
- Responsible for the development and maintenance of the Risk Dashboard which includes graphical summaries, trend analysis and commentary related to the following:

Concentration

Funded Status

Value at Risk

Benchmark Tracking Error for assets and liabilities

- Analyze asset and liability reports. Produce funded status reports.
- Must keep apprised of regulatory rules and changes as it relates to funded status calculations (i.e. ERISA Funding – PPA and Accounting Funding)
- Support the investment teams with analytics and interpretation of Blackrock Solutions output.

- Understanding of liability benchmarks.
- Daily review of investment guideline violations and ensuring appropriate follow-up and resolution with the custodian bank or investment manager

Bachelor's degree in finance or related subject and/or Equivalent Work Experience.

- At least 3 years experience in finance or risk management related field.
- Excellent written and oral communication skills.
- Ability to multitask and complete tasks with deadlines.
- Experience in portfolio analysis, a CFA qualification or a Master's degree and familiarity with portfolio risk analysis or performance attribution models such as Barra, BlackRock Solutions etc. a plus
- Investment Management experience at a pension fund, endowment, or foundation a plus

Alcatel-Lucent is an Equal Opportunity Employer

Contact: Kevin Eagan – 732-842-8885 kevin@theeagangroup.com

25. Portfolio Director - Draper Richards Kaplan Foundation - Cambridge/Boston, MA or potentially New York, NY

The Draper Richards Kaplan Foundation ("the Foundation"), a nationally recognized venture philanthropy fund that provides three-year grants and strategic business support to social entrepreneur-led nonprofit organizations with the potential to create significant, long-term impact on critical social problems, seeks a Portfolio Director to establish its East Coast office.

Since its founding in 2002 by William H. Draper III and Robin Richards Donohoe, two highly respected venture capitalists, and Executive Director Jenny Shilling-Stein, the Fund has grown to \$25.5 million and has committed financial and strategic resources to over 32 organizations, including such groundbreaking organizations as Kiva, Room to Read, Education Pioneers and VisionSpring. While many of their portfolio organizations are global in scope, all must be based in the United States and demonstrate innovative and scalable approaches to solving social problems, including but not limited to civic engagement, economic development, education, environment, health, and social justice. In addition to significant financial support, the Foundation has established a singular reputation for providing outstanding business mentoring to all portfolio organizations.

In an effort to continue to bring transformational ideas and organizations to scale, the Foundation seeks an experienced, strategic, entrepreneurial leader to help manage and build its portfolio of bold organizations committed to social change. Specifically, s/he will be expected to identify, cultivate, evaluate and support high potential social entrepreneurs and their organizations; actively contribute to overall leadership of the Foundation; help to evolve and execute the foundation's strategy and goals; and represent the foundation externally.

A full position description and application instructions may be found at:

<http://www.nonprofitprofessionals.com/searches/drk-pd.htm>

More information about the Draper Richards Kaplan Foundation may be found at:

<http://www.DraperRichards.org>

Any assistance you can provide in identifying or nominating applicants would be very appreciated.

Sincerely,

Alison Falk, Vice President

Nonprofit Professionals Advisory Group LLC

web: www.NonprofitProfessionals.com

phone: [\(866\) 903-3182](tel:(866)903-3182)

email: Announcements@NonprofitProfessionals.com

26. Assistant Development Director - Omega Institute for Holistic Studies, Inc. - Rhinebeck, NY

Omega Institute, the nation's premier holistic learning center, seeks a seasoned and collaborative Assistant Development Director to manage day-to-day operations of a rapidly growing development program. With an emphasis on individual philanthropy and unique campaign initiatives, the Assistant Development Director will be responsible for the planning and implementation of Omega's Annual Campaign and will develop best-in-class research, cultivation and stewardship programs in support of major and principal gifts that help to advance Omega's diverse array of programs and transformative initiatives.

As the nation's most trusted source for wellness and personal growth, Omega welcomes over 23,000 people each year to its workshops, conferences, events, retreats and community initiatives led by renowned faculty and dedicated staff on its beautiful, 195-acre campus in the countryside of Rhinebeck, New York, as well as programs held in California, Costa Rica and other exceptional locations. Omega's personal and social development programs are delivered through all modes of experiential education and are designed to foster lifelong learning, inspired living and community building.

Currently in an exciting period of growth, Omega is expanding and strengthening its development efforts to promote long-term capacity building for new and visionary initiatives including The Omega Center for Sustainable Living, an innovative educational center and Omega Women's Leadership Center (OWLC) which will launch in 2012. The OWLC has secured lead funding of more than \$9 million, with a \$2.25 million challenge grant underway.

Reporting to the Development Director and working in relationship with the Chief External Affairs Officer, who holds primary public relations and fundraising responsibility, the Assistant Development Director will be responsible for managing the daily operations of Omega's \$2.5 million annual development program. This includes projecting a cohesive sense of Omega's identity and aspirations in: planning and implementing Omega's Annual Campaign; supporting the cultivation, solicitation and

stewardship of individual major and lead gifts; overseeing research and developing donor engagement strategies that will sustain and deepen donor relationships; shepherding programs for new and pioneering initiatives; communicating effectively with broad and diverse audiences; and providing motivating and team-oriented management of supervised staff.

An ideal candidate will have at least 5 to 7 years of experience relevant to the management of a growing development operation including proven success in annual campaigns and donor relationship management including identifying, cultivating and stewarding donors, ideally within a capital and endowment campaign framework and with demonstrated success in raising five- and six-figure gifts and more, moving donors to new levels of commitment, and an exceptional talent for building and sustaining relationships both externally and internally. S/he will welcome the opportunity to become an integral part of the Omega community, taking an active role in the organization's activities and events, embracing Omega's vision, goals and core values, and demonstrating the values upon which Omega's work is based.

More information about Omega Institute can be found at <http://www.eomega.org>

A full position description and application instructions may be found at: <http://www.nonprofitprofessionals.com/searches/omega-add.htm>

Any assistance you can provide in identifying or nominating applicants would be very appreciated.

Sincerely,

Tracy Welsh, Vice President
Lisa Catapano, Managing Associate

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